

Redco Foodservice Equipment
NOW HIRING
OUTSIDE SALES/ TERRITORY SALES MANAGER

Location: Kansas City, MO, St. Louis, MO

**WE'RE
HIRING!**

We are seeking a motivated and experienced **Outside Sales/Territory Sales Manager** to develop and grow sales within an assigned territory. The ideal candidate will have experience in the foodservice equipment industry, a strong understanding of the dealer and consultant network, and a proven ability to build relationships and develop new business.

Key Responsibilities

- Develop and grow sales within an assigned territory through dealer, consultant, and end-user relationships.
- Build and maintain strong relationships with foodservice equipment dealers, consultants, and customers.
- Promote and represent leading foodservice equipment manufacturers through sales calls, presentations, demonstrations, and training.
- Identify new business opportunities and manage sales projects from initial contact through completion.
- Attend trade shows, customer events, and manufacturer training while staying current on products and industry trends.

Qualifications

- High school diploma required; some higher education preferred.
- Experience in the foodservice equipment industry required.
- Proven outside sales experience; established industry relationships preferred.
- Strong communication, presentation, negotiation, and relationship-building skills.
- Strong computer skills, ability to manage multiple priorities independently, and willingness to travel throughout the assigned territory.
- **This is a full-time position.**

What We Offer

- Competitive compensation, benefits, and 401k.
- Supportive team environment with industry-leading products.
- Opportunity to grow with an established and expanding company.

Apply Now

This position is available immediately.

Please submit your resume via email to: jhall@redcofoodequip.com



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